Buyer Phone# Fax# Estimate# Product Advertiser Station WWSB-TV SARASOTA,FL KATIE KEULEMAN

--- CONTRACT COMMENT ---

**Hiatus Weeks** Agency

Agency C/P1/P2/E Flight Dates ( ) GMMB 3050 K ST NW WASHINGTON, DC 20007 09/04/2012 - 09/10/2012 95/101/1536

> Salesperson ( Sales Office ( Rep Firm

) BRAD PHILIPPS ) WASHINGTON

Salesperson FAX# Salesperson Phone# 202-955-5342 202-955-5348

													LT	217 CON
р.	1	1	<b>1</b>	9	00	7	6	5	4	ω	2	٠ ١		PROV SISTE
13	12	11	10						_		10	i	Ln	***** IDES NT WI
TU-F	X	TU-F	M	TU-F	US	SA	X	TU-F	M	TU-F	M	TU-F	Day	********** THAT BROA TH THIS O OF RACE O
530P-6P	5P-530P	5P-530P	11A-12P	11A-12P	8A-9A	8A-9A	7A-8A	7A-8A	630A-7A	630A-7A	8A-9A	8A-9A	Time	NDISCRIMIN DCAST STATE RDER, KATE R ETHNICIT
NEWS	NEWS	NEWS	VIEW	VIEW	GMÀ	GMA	GMA	GMA	NEWS	NEWS	GMA	GMA	Program	**************************************
:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	Len	3 49 AND C DISCRIM C SUBSIDI PLETES II
\$300.00	\$225.00	\$225.00	\$150.00	\$150.00	\$125.00	\$125.00	\$275.00	\$275.00	\$175.00	\$175.00	\$275.00	\$275.00	Rate	50 OF THE UN MINATE ON THE CARY OR DIVIS
09/04-09/07	09/10-09/10	09/04-09/07	09/10-09/10	09/04-09/07	09/09-09/09	09/08-09/08	09/10-09/10	09/04-09/07	09/10-09/10	09/04-09/07	09/10-09/10	09/04-09/07	Dates	ND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND RIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMIN IDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISTS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
4	1	4	1	4	1	1	1	4	1	4	1	4	Spots/Week	RAL COMMUNICA R ETHNICITY, S NOT DISCRIM RACTS WITHOUT
1	1	1	1	1	r	ı	1	1	ı	1	H	1	# of Weeks	AND MUST
4	1	4	1	4	1	ı	1	4	1	4	1	4	Total Spots	TO RACE C
\$1,200.00	\$225.00	\$900.00	\$150.00	\$600.00	\$125.00	\$125.00	\$275.00	\$1,100.00	\$175.00	\$700.00	\$275.00	\$1,100.00	Total Cost	49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT LETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
													Daypart	CLAUSES.

2 of 3 °

Daypart

Rep Order# 9739589 EC'd Yes

Showing Buylines: All Lines

										-	LT	Buyer Phone#	Station Advertiser Product
23	22	21	20	19	18	17	16	15	14	1	Ln		ser t
SA	SA	×	TU-F	×	TU-F	SU	×	TU-F	Z	1	Day	KATIE KEULEMAN	WSB-TV SA ( ) POL OBAMA FO
730P-11P	7P-730P	730P-8P	730P-8P	7P-730P	7P-730P	630P-7P	6P-630P	6P-630P	530P-6P	1	Time	LEMAN	WWSB-TV SARASOTA,FL ( ) POLITICAL OBAMA FOR AMERICA
NASCAR	WHEEL	JEOPARDY	JEOPARDY	WHEEL	WHEEL	NEWS	NEWS	NEWS	NEWS		Program		
												Flight Dates Hiatus Weeks	Agency ( )( 3050 K S WASHIN
:30	:30	:30	:30	:30	:30	:30	:30	:30	:30		Len		) GMMB 3050 K ST NW WASHINGTON,
\$2,000.00	\$300.00	\$350.00	\$350.00	\$350.00	\$350.00	\$225.00	\$550.00	\$550.00	\$300.00		Rate	09/04/2012 - 09/10/2012	( ) GMMB 3050 K ST NW WASHINGTON, DC 20007 P(P)/F 95/101/1536
09/08-09/08	09/08-09/08	09/10-09/10	09/04-09/07	09/10-09/10	09/04-09/07	09/09-09/09	09/10-09/10	09/04-09/07	09/10-09/10		Dates	2	
2	1	1	4	1	4	Ľ	٢	4	1	1	Spots/Week	Salesperson Phone# Salesperson FAX#	Rep Firm Sales Office ( Salesperson (
1	1	H	1	1	1	1	1	L	1	1	# of Weeks	Phone# FAX#	
2	1	1	4	1	4	1	1	4	1	1	Total Spots	202-955-5342 202-955-5348	WASHINGTON BRAD PHILIPPS
\$4,000.00	\$300.00	\$350.00	\$1,400.00	\$350.00	\$1,400.00	\$225.00	\$550.00	\$2,200.00	\$300.00		Total Cost	342 348	.ON ON

## --- REPORT TOTALS---

Report Totals: 51 / \$18,025.00

## ---SALES MONTHLY TOTALS---

Sales Totals: 51 / \$18,025.00 Lines not sent/rcld/rtrn: 0 / \$0.00 Station Totals: 51 / \$18,025.00 Sep 12: 51 / \$18,025.00

	Market Totals	COMPETITIVE	Phone# Fax#		Estimate# 1536	Product OBAMA FOR AMERICA	Advertiser ( ) POLITICAL	Station WWSB-TV SARASOTA,FL	Rep Order# 9739589 Ver# 3 EC'd Yes
	\$360,500								Mod# 1
									Status
WTOG	CABL		Hiatus	Flight Dates	Agenc			Agency	Status Confirmed
0%	98		Hiatus Weeks	Dates	Agency C/P1/P2/E 95/101/1536	WASHINGTON, DC 20007	3050 K ST	y ( ) GMMB	
WISP	UNKN			09/04/20	95/10	GTON, D	WW	MMB	Traffic Order#
000	95%			09/04/2012 - 09/10/2012	1/1536	C 20007			
WITA	WBSV								Last Received: ing Buylines: Al
0/0	980								F
WTVT	WFLA		Salesperson FAX#	Salesperso		Salesperson	Sales Office	Rep Firm	<b>Printed:</b> 08/27/2012 2:20 PM 08/27/2012 1:41 PM II Lines
0%	0%		on FAX#	Salesperson Phone#					08/27/2012 41 PM
WWSB 5%	WFTS 0%		202-955-5348			) BRAD PHILIPPS	WASHINGTON		2:20 PM

3 of 3 "

---COMPETITIVE COMMENTS--SHARES EST

Books

FEB12, NOV11 RA35+

Product Code

101

Advertiser Ref

## CONTRACT

WWSB
1477 Tenth Street
Sarasota, FL 34236
(941)552-0777

www.wwsb.tv

And:

GMMB 1010 WISCONSIN AVE NW WASHINGTON, DC 20007

	Contract / Re	vision		Alt. Order	#
	31590	/		09739589	_
Product					
1536/OBAMA FOR AMER	ICA				
Contract Dates	Est. #				
09/04/12 - 09/10/12	1536				
Advertiser	•		Or	iginal Date	/ Revision
OBAMA FOR AMERICA			(	08/27/12	/ 08/27/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broad	cast	t	Cash
	Station				Sales Office
	WWSB				Washington DC
	Special Hand	ling			
	Demographic				

Advertiser Code

95

Adults 35+

Agency Ref

IDB#

							Spots/		Tota	als
*Line	Ch Start D	ate End Da	ate Description	on	Start/End Time	Days		TypeS	pots	Amount
	7 09/04/1 <u>Start Date</u> :: 09/03/12	12 09/07/1 End Date 09/09/12	2 Good Morr Weekdays -TWTF	ning America Spots/Week 4	Rate \$275.00		:30	NM	4	\$1,100.00
	7 09/10/1 <u>Start Date</u> :: 09/10/12	12 09/10/1 End Date 09/16/12	Weekdays	ning America Spots/Week 1	Rate		:30	NM	1	\$275.00
				nrise News @ Spots/Week 4	6a-7a <u>Rate</u> \$175.00		:30	NM	4	\$700.00
			Weekdays	nrise News @ Spots/Week 1	Rate		:30	NM	1	\$175.00
				ning America Spots/Week 4			:30	NM	4	\$1,100.00
	7 09/10/1 <u>Start Date</u> :: 09/10/12	12 09/10/1 End Date 09/16/12	Weekdays	ning America Spots/Week 1	Rate		:30	NM	1	\$275.00
	7 09/08/ <u>Start Date</u> :: 09/03/12			MA Spots/Week 1			:30	NM	1	\$125.00
	7 09/09/ <u>Start Date</u> :: 09/03/12		2 Sat/Sun G	MA Spots/Week 1	8-9a		:30	NM	1	\$125.00
	7 09/04/ <u>Start Date</u> :: 09/03/12		2 The View	Spots/Week 4	11a-12p		:30	NM	4	\$600.00
Week	Start Date 09/10/12	End Date 09/16/12		Spots/Week 1			:30	NM	1	\$150.00
N 11 Week	7 09/04/ Start Date c: 09/03/12	12 09/07/1 <u>End Date</u> 09/09/12	2 ABC 7 New Weekdays -TWTF	ws at 5p <u>Spots/Week</u> 4	5-530p <u>Rate</u> \$225.00		:30	NM	4	\$900.00
				ws at 5p			:30	NM	1	\$225.00



Contract / Revision Alt. Order # 31590 09739589

Contract Dates Product Est.# 09/04/12 - 09/10/12 1536/OBAMA FOR AME 1536

Original Date / Revision Advertiser 08/27/12 / 08/27/12 **OBAMA FOR AMERICA** 

		Spots/		Tot	
*Line Ch Start Date End Date Description		Days Length Week Rate	TypeS	pots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 09/10/12         09/16/12         M         1	\$225.00				
N 13 7 09/04/12 09/07/12 ABC 7 News at 530p	530-6p	:30	NM	4	\$1,200.00
Start Date Week:End Date 09/03/12Weekdays -TWTFSpots/Week 4	<u>Rate</u> \$300.00				
N 14 7 09/10/12 09/10/12 ABC 7 News at 530p		:30	NM	1	\$300.00
Week: Date Date Weekdays Spots/Week 09/10/12 09/16/12 M 1	<u>Rate</u> \$300.00				
N 15 7 09/04/12 09/07/12 ABC 7 News at 6p	6-630p	:30	NM	4	\$2,200.00
Start Date Week:End Date 09/03/12Weekdays -TwTFSpots/Week 4	<u>Rate</u> \$550.00				
N 16 7 09/10/12 09/10/12 ABC 7 News at 6p	6-630p	:30	NM	1	\$550.00
Start Date         End Date         Weekdays         Spots/Week           Week:         09/10/12         09/16/12         M         1	<u>Rate</u> \$550.00				
N 17 7 09/09/12 09/09/12 ABC 7 Sun News at 63		:30	NM	1	\$225.00
Start Date         End Date         Weekdays         Spots/Week           Week:         09/03/12         09/09/12        S         1	Rate \$225.00				
N 18 7 09/04/12 09/07/12 M-Sa 7-730p		:30	NM	4	\$1,400.00
Start DateEnd DateWeekdaysSpots/WeekWeek:09/03/1209/09/12-TWTF4	\$350.00				
N 19 7 09/10/12 09/10/12 M-Sa 7-730p	WHEEL	:30	NM	1	\$350.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/10/12         09/16/12         M         1	Rate \$350.00				
N 20 7 09/04/12 09/07/12 M-Sa 730-8p	<b>JEOPARDY</b>	:30	NM	4	\$1,400.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12         -TWTF         4	Rate \$350.00				
N 21 7 09/10/12 09/10/12 M-Sa 730-8p	<b>JEOPARDY</b>	:30	NM	1	\$350.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/10/12         09/16/12         M         1	Rate \$350.00				
	NASCAR	:30	NM	1	\$300.00
	Rate \$300.00				
	Various	:30	NM	2	\$4,000.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12        S-         2	<u>Rate</u> \$2,000.00				
		Totals		51	\$18,025.00

Time Period # of Spots **Gross Amount** Net Amount 08/27/12 -09/10/12 \$18,025.00 \$15,321.25 51 51 \$18,025.00 \$15,321.25 Totals

Signature:	Date:
Signature.	Duto.